



# THE MONEY MANAGEMENT INSTITUTE

**FOR IMMEDIATE RELEASE**

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## **THE MONEY MANAGEMENT INSTITUTE APPOINTS BRIAN JACOBS AS NEW CHAIRMAN**

—APPOINTMENT ANNOUNCED AT MMI'S RECORD-SETTING ANNUAL MEETING IN BOSTON—

**Washington, D.C., April 2, 2008**—The Money Management Institute (MMI), the national organization for the managed investment solution and wealth management industry, announced today that Brian Jacobs, CIMA, Managing Director and Head of Sales for Allianz Global Investors US Retail, has become the new Chairman of MMI's Board of Governors. He began his term of office at MMI's annual meeting last month in Boston.

"Brian's extensive experience in the managed investment solutions industry makes him uniquely qualified to take on the position of Chairman of the MMI. His appointment reflects the evolving scope of our membership, which now includes mutual fund firms, insurance companies, hedge funds, alternatives investment companies as well as the historical base of separate account providers," said Christopher L. Davis, President of MMI.

The annual meeting in Boston eclipsed previous attendance records with more than 500 attendees and 36 vendors. The theme of the event was *Innovations in the Managed Solutions Industry: New Investment Products & Strategies*.

Christopher L. Davis, President of MMI, said, "Continued turmoil in the markets and uncertainty about the economy propel both investors and financial services executives to increasingly value professional investment advice. MMI's events offer a venue for sharing best-of-breed ideas as well as unmatched networking opportunities."

In addition to the presentations and networking, the MMI conference offered continuing professional education credits for attendees.

Mr. Jacobs was selected as Chairman-elect in October when MMI announced its merger with the Forum for Investor Advice (FFIA). He replaces Kevin Hunt, Executive Vice President, Chief Sales and Marketing Officer, Old Mutual US Holdings, Inc., who completed his one-year term as MMI Chairman. The MMI also announced that Chuck Widger, Chairman and CEO of Brinker Capital was named Chair-elect and will succeed Mr. Jacobs next year at the 2009 MMI annual meeting in Philadelphia, Pa.

“I am honored to chair this distinguished group of industry leaders who share a single focus: to advance professionally managed investment solutions as the appropriate solution for investors. Our industry is uniquely positioned to support the advisors who counsel investors amidst changing market conditions,” said newly appointed Chairman, Brian Jacobs.

**The Money Management Institute (MMI)** is the national organization for the separately managed account and wealth management industry, representing investment manager firms, sponsors of investment consulting programs and their financial advisors. MMI was formed in 1997 to serve as a forum for the separately managed account industry’s leaders to address common concerns, discuss industry issues and collaborate to better serve investors. The Institute is the leading advocate for the industry on regulatory and legislative issues. MMI’s membership comprises firms that offer comprehensive financial consulting services to individual investors, foundations, retirement plans and trusts; related professional investment management firms, and vendor firms that provide long term services to both sponsor and manager firms.